

## Job Announcement

19 January, 2022

### Job Title: Business development/ Fundraising Consultant

#### Purpose of Job:

We are seeking a 'Business Development/Fundraising Consultant' to join with our programme team at Youth for Social Development (YSD). You will be responsible for identifying potential donors, supporters, sponsors and agencies who are willing to partner, as well as securing their support. You'll also be responsible for design and write proposals based on our objectives and work and sending out proposals.

#### Main Duties and Responsibilities:

- Working as a consultant fundraiser a team of programme and project coordinators
- Conduct research, write project proposals, prepare budget based on our objectives and work
- Identify and approach potential donors, sponsors and granters
- Create and maintain donor database and develop relationship with donors

#### Essential Knowledge, Qualifications and Experience:

- A degree and post-graduate degree in Social Work/Economics/Political Science/MBA in Rural Management
- Knowledge on donor ecosystem, donor relation management,
- Knowledge on proposal writing, fundraising experience, working with donors is an advantage
- Minimum 8-10 years experience in proposal writing and fundraising

#### Skills/Abilities:

- Strong proposal writing skills and project design
- Skill on excellent communication and engagement with donors
- Good presentation and networking skills
- Ability to work in a team and on own initiative
- Excellent time management skills
- Ability to produce time bound desired results

#### Desirable:

- Previous experience in proposal writing and fund raising
- Experience in producing results and raise funds for different projects

**Remuneration:** The remuneration will be negotiable and based on applicants' ability and experience.

**How to Apply:** Candidates are strongly recommended to **read the Job Profile carefully before applying.** Please send your updated CV with covering letter to [careerysd@gmail.com](mailto:careerysd@gmail.com) latest by **31<sup>st</sup> January, 2022** along with 2 professional references. Only shortlisted candidate will be contacted.

For more details on Youth for Social Development, please visit: [www.ysdindia.org/career](http://www.ysdindia.org/career)